

**28 September 2020**

I wanted to confirm with our Executive, Staff and members of Local 114 that I spoke to Steve Orcherton this morning and there are no home visits scheduled right now, all communications are via phone call and if our members want a “virtual meetings” that can be arranged.

Bill Gaucher Secretary Treasurer Unifor Local 114

## **American Income Life Insurance COVID 19 response**

I wanted to share some information with you regarding American Income Life Insurance Company and how we are enhancing our services to your members as a result of Covid-19.

We have been really surprised to see that the demand for our services has significantly increased and we are seeing record high interest levels. Not only are we continuing to have members wanting to be seen, inbound calls are also coming in from those wanting to purchase insurance. Because of what's occurring, not everyone wants an in-home visit which is understandable. What we've done to help with this is arrange for virtual meetings that can be used during this time to allow our representatives and your member to meet so members have the opportunity to provide protection for their family should they choose to do so. This hasn't been an option in the past and we wanted to make you aware of what we will be doing as we navigate through these next few weeks and perhaps months.

We will continue to monitor the recommendations from the Federal Government and Provincial Health Officials and will follow those closely. I do want to thank you for your confidence in American Income by allowing us to provide services to your membership and if you have any questions that we can help with, please let us know what those are and we'll be glad to help.

In Solidarity,

Steve Orcherton

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